



बिरसा मुंडा ट्रायबल युनिवर्सिटी

Birsa Munda Tribal University

राजपिपला, जि. नर्मदा Rajpipla, Dist. Narmada

Established by Tribal Development Department, Govt. of Gujarat

School of Commerce

B.Com. Programme

Subject Code & Name: - BC01IDCC02: Export Import Management-I

Teaching and Evaluation Scheme:

Teaching Scheme				Examination Scheme			
Credits				Component Weightage			
				INTERNAL		EXTERNAL	
L	T	P	Total	TH	PWE	TH	PWE
4	0	0	4	50	0	50	0

Programme Name	B.Com
Semester	1
Course Code	BC01IDCC02
Course Title	Export Import Management-I
Course Content Type (Th./Pr.)	Th.
Course Credit	4
Sessions+ Lab. Per Week	4
Total Teaching/Lab. Hours	60 Hours
* 2 Laboratory = 1 Session	

Learning Objectives

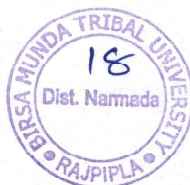
1. To know the Export-Import Regulatory Frameworks.
2. To Learn Knowledge of Export Sales Contracts.
3. To Analyze and Manage Export-Import Documentation.
4. To Evaluate and Create Payment Solutions in Export-Import Transactions.

Prerequisites (if any)

Learning Outcomes

On the Completion of this course, students will able to:

1. Understand Export-Import Regulatory Frameworks.
2. Apply Knowledge of Export Sales Contracts.
3. Analyze and Manage Export-Import Documentation.
4. Evaluate and Create Payment Solutions in Export-Import Transactions.





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Detailed Contents		
UNIT	TOPIC/SUB-TOPIC	TEACHING HOURS
I	Export Import Trade and its Regularity Frameworks Export Formalities- Introduction, Different Acts Related to Export-Import, EXIM Policy, Registration Formalities, General Provision regarding Export and Imports, Deemed Exports	15
II	Export Sales Contracts Legal Aspect of Export Contract, Domestic & Export Sales Contract, Elements of Export Contract, International Contract Terms (Incoterms) Frustration of Contract, Methods of Dispute Settlement: International Arbitration	15
III	Export Import Documentation Export Import Documentation- Introduction, importance, types of documents, Commercial Documents, Legal Documents (Regularity), Import Documents.	15
IV	Terms of Payments Export-Import Payments-Introduction, Types of payments, forms of LCs, Parties in documentary credits(LoC), Details in LC, Types of LCs, Documents required under LCs.	15
Reference Books		
<ol style="list-style-type: none">1. How to Export – Nabhi Publication2. How to Import – Nabhi Publication3. Export Management- D C Kapoor, Vikas Publishing House Pvt. Ltd.4. India's Export Policy- Puspa Tarafdar, Deep & Deep Publication Pvt. Ltd.5. Dynamics of Indian Export Trade-Pratima Dikshit, Deep & Deep Publication Pvt. Ltd.6. Import: Do it Yourself-M I Mahajan, Snow White Publication.7. Export: Do it Yourself-M I Mahajan, Snow White Publication		
Practical(s) (if any)		

L:: Lecture, T:: Tutorial , P::Practical

PWE:: Practical Work Examination

(PWE includes Laboratory practical work, project work, viva simulation exercise work etc.)

